

8th November 2023.

Mr. Igor Sechin Chief Executive Officer Chairman of the Management Board Deputy Chairman of the Board of Directors, PJSC NK Rosneft, & PJSC Rosneft Oil Company, Moscow. **Russian Federation** 

Dear Honorable Mr. Sechin.

#### ALERT - SCAM SUPPLIERS MISUSING "ROSNEFT" BRAND

I hope this letter finds you well. I am writing to bring to your attention a pressing matter concerning the unauthorized use of your company's esteemed brand name, "ROSNEFT," by unscrupulous suppliers engaging in fraudulent activities.

Numerous entities have been falsely representing themselves as official representatives of Rosneft. They have been utilizing your company's name, including official letterheads, in their correspondence, particularly in the context of submitting various documents such as SCO, SPA, PPOP, and more.

We recently conducted a Zoom meeting with individuals who claimed to be associated with Rosneft, During the meeting, these individuals disclosed that they were, in fact, brokers acting on behalf of Rosneft. To further emphasize their supposed affiliation, we have requested that furnish information, along with an authorized letter issued by Rosneft, to youch for their representation and also provided business cards in an attempt to gain credibility.

It is critical to underline that Rosneft is a globally renowned and leading Russian refinery, and we hold the company in high regard. However, considering the current geopolitical situation with Ukraine and sanctions imposed on your country, it is of utmost importance to address this matter promptly. Numerous buyers and countries continue to engage in trade with your products.

As a company based in Sri Lanka, we are keen on establishing a working relationship with your refinery, should you be interested. We have been involved in the refinery business for over five years. Our introduction to your company, "ROSNEFT," came through the recommendation of Mr. Gladkov Alexander, Head of the Department at the Ministry of Energy, Russian Federation, who provided us with Rosneft contact information.

We appreciate his endorsement, and our initial contact with Rosneft Oil Company resulted in the sharing of an SCO document, which we have attached for your reference. Regrettably, we have discovered that many suppliers are exploiting the name of "Rosneft" and Issuing counterfeit documents, alongside deceptive email addresses, with the intention of defrauding parties involved in transactions. They are diverting funds into third-party bank accounts, while also demanding an advance payment of USD \$340,000 via TT transfer.

These fraudulent activities tarnish the reputation of "Rosneft" on a global scale, and even your official email address, postman@rosneft.ru, is being abused in this process. We have included additional email addresses used for your consideration.

IMPORTERS & EXPORTERS
629/C, Rawith Road, Nijeginjra, Sri Lanka, Telephone: +94112863727, +9411456447, Mobile: +94773226767, +947277771111 Email: brandsbased@gmail.com





Hence, we kindly request your assistance in verifying the authenticity of these suppliers and their purported affiliation with your organization. If these suppliers are not approved by Rosneft, we would greatly appreciate your guidance in identifying reliable, registered suppliers affiliated with your organization.

Attached to this letter are several documents that have been submitted to us for your review. We understand the gravity of this situation and the potential damage it may cause. Your assistance in this matter will be invaluable to both parties.

#### **SULLIERS INFORMATION:**

Names and emails:

Name: Mr. VLADIMIR NIKOLAEVICH CHERNOV GENERAL DIRECTOR PETROLEUM CRUDE OIL "PJSC ROSNEFT OIL COMPANY"

E-MAIL: postman@rosneft.ru, Int@export-rosneft.ru, distillates\_tender@rosneft.ru

Ms. Elena Zavaleeva,
State Secretary Vice President Rosneft Oil Company,
ROSNEFT REFINERY,
ПАО НК Роснефть int@export-rosneft.ru,
sales1@export-rosneft.ru

Pavel Sushkin
ROSNEFT REFINERY
E-mail:postman@rosneft.ru/int@export-rosneft.ru/distillates\_tender@rosneft.ru

#### MINISTRY OF ENERGY OF RUSSIAN FEDERATION:

MR. GLADKOV ALEXANDER
Head of Department
Ministry of Energy of the Russian Federation (Minenergo of Russia)
42, Shepkina Street, Moscow 107996
Russian Federation.

#### RECOMENDED EMAILS:

postman@rosneft.ru and int@export-rosneft.ru

We eagerly await your response and a resolution to this pressing issue. Thank you for your prompt attention to this matter.

Yours Sincerely,

Jayantha Wedasinghe,

Chairman/Managing Director,

BRANDSBASED INTERNATIONAL TRADING (PVT) LTD.

REPORTERS à EXPORTERS

623/C, Navrela Road, Rigiagirtya, Sri Lanka, Telephone: +94112863727, +9411456447, Mobile: +94773226767, +94727771111 Email: brandsbased@gmail.com



(PJSC "ROSNEFT")

Malling address: 26/1, Soflyskaya Embankment, 117997, Moscow, Russian Federation Legal Address: Russia, 115035, Moscow, Soflyskaya Embankment, 28/1 Contact telephone: +7 (499) 517-88-99, Fax: +7 (499) 517-72-35 E-mail: postman@rosneft.ru, Website: www.roeneft.ru OKITO 00044428, OIPH 1027700343602, MHH/KITI 7706107510/997150001

Date: 07.02.2023

OUR REF №: LLC/RUNE71/RU.
"PJSC ROSNEFT OIL COMPANY"

RUSSIAN FEDERATION.

REGISTRATION №: 1027700343502 TAX REGISTRATION №: 7706107510

#### Tender Acquisition for sales " Soft Corporate Offer.

Tender Submit made, whereas, the end Seller is the lawful owner of the commodity, in the quantity and quality hereunder specified, hereby with full corporate authority and legal responsibility are ready willing and accept to supply Petroleum Product. Russia Origin provide by Russia Supplier Rosneft Oil Refinery.

Rosneft oil refinery offers for sale the above product and quantity as the lawful owner of the commodity in quantity and quality as will be stated in the full corporate offer and the buyer has the full capability to purchase the said commodity. If all the term and condition is accepted by both parties, Refinery reserves the right to refuse issuance of FCO or Draft Contract if there is a reason to believe that the order is not real and without a legitimate Buyer behind it. Refinery will negotiate more terms and conditions after confirmation of buyer's financial capability and readiness of buyer to purchase the product.

COMMODITY: DELAYED GREEN PETROLEUM COKE

ORIGIN: RUSSIA FEDRATION MONTHLY QUANTITY: 20,000 MT

IMMIDIATE LIFTIING: 50, 000 MT - SPOT ORDER - Increase to 12 Moth

CONTRACT PERIOD: 12 MONTHS

**PAYMENT TERMS: MT 103** 

LOADING PORT: VLADIVOSTOK PORT RUSSIA. FIXED PRICE: GROSS USDS 110.00 PER MT

INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.

COMMODITY: GASOIL DIESEL EN-590 - 10PPM

ORIGIN: RUSSIA FEDRATION

MONTHLY QUANTITY: 100 000 Metric Ton

IMMIDIATE LIFTIING: 50, 000 Mt - SPOT ORDER - Increase to 12 Moth





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CONTRACT PERIOD: 12 MONTHS PAYMENT TERMS: MT 103

LOADING PORT: VLADIVOSTOK PORT RUSSIA.

FIXED PRICE: GROSS USD\$ 380.00

INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.

COMMODITY: ESPO CRUDE OIL ORIGIN: RUSSIA FEDRATION

MONTHLY QUANTITY: 2,000 000 Barrels

IMMIDIATE LIFTIING: 1,000, 000 Barrels - SPOT ORDER - Increase to 12 Month

CONTRACT PERIOD: 12 MONTHS PAYMENT TERMS: MT 103

LOADING PORT: VLADIVOSTOK PORT RUSSIA. FIXED PRICE: GROSS USD\$ 44.00 PER BARREL

INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST

COMMODITY: LIGHT CYCLE OIL (LCO)

ORIGIN: RUSSIA FEDRATION

MONTHLY QUANTITY: 100 000 Metric Ton

IMMIDIATE LIFTING: 50, 000 Mt - SPOT ORDER - Increase to 12 Moth

CONTRACT PERIOD: 12 MONTHS

PAYMENT TERMS: MT 103

LOADING PORT: VLADIVOSTOK PORT RUSSIA.

FIXED PRICE: GROSS USD\$ 400.00

INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.

#### MAJOR PROCEDURES FOR EXPORT:

- 1. Seller issues MOU
- 2. Buyer signs and returns the (MOU) to enable commencement of loading and the seller releases the documents listed below to the buyer.
- (a.) Bill of Lading (in the name of Buyer as Consignee.)
- (b.) Quality and Quantity report by an indigenous analytical assessment organisation.
- (c.) Product Passport-Dip-Test Report.
- (d.) Seller issues insurance agreement to cover the product.
- (e.) Certificate of Origin.
- (f.) 10 % Payment deposit Invoice.





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- (g.) Cargo Manifest.
- (h.) Cargo Ullage Report.
- (i.) Cargo's Q88.
- (j.) Vessel Tanker Details and contact information of the Captain
- (K) Affidavit (of indemnity covering all payments effected by your company)
- 3. Buyer within three days of confirmation of the product's documentations, makes a ten percent (10%) down deposit of the total value of the purchase order product on board the cargo, which represents an allocation assignment surety sum and guarantee's payment to the seller's nominated bank coordinates via T/T Wire Transfer within three (3) banking days, which shall be deducted from the total payment value of the take-over product.
- 4. Upon the arrival of the vessel at the buyer's designated discharge port, the seller releases the Dip Test Authorization (DTA) to the buyer to enable the buyer's company instruct the SGS assessment team for the Quality and Quantity conformity analysis inspection upon arrival of the product at the discharge/unloading port.
- 5. Upon the successful completion of the Dip-test inspection by the buyer, the buyer effects the payment for the outstanding ninety percent (90%) via MT103 wire transfer for the completion of the payment for the entire purchase order product, the seller thereafter transfers the product title to the buyer's name as the rightful owner of the purchase order product and commences trans loading of the product.
- 6. Seller releases payments to the intermediaries involved within 48 hours of receiving the payment for the product from the buyer's bank, and start the second shipment immediately.

Seller Endorsement:



VLADIMIR NIKOLAEVICH CHERNOV

GENERAL DIRECTOR PETROLEUM CRUDE OIL.

"PJSC ROSNEFT OIL COMPANY"

E-MAIL: postman@rosneft.ru/int@export-rosneft.ru/distillates\_tender@rosneft.ru





HISTEL AND SECURISH SERVICES PRODUCT PASSPORT IN 108 Russian Diesel HN590 (10 ppm) export.



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Date of production 23 to 3023 Sample received: 22 to 2023

Runtvuir: RB-30012 | G-11. 13,14,08,29 Date of analysis: 23 19 2023

Volume, designated for chapment (OBSVD): 160,150 metric term

Declaration of conformity:

TC M POCC RU AM16.05574814 valid from 23 10 2023; till 08.07 2024

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contains no metal containing additives. fatty acid methyl caters

Conclusion: en590 (10ppm) is compliance with technical regulations "On requirements to automobile and the Diesel and Marine Fuel, EN590 first and heating cil" and the requirements of GOST 305-82 rev. 1, 2, 3, 4 Passport for accreditation of test Laboratory Nr ROSS RU 0001.10 ASIS4 from 23 10 2023 ments to sutomobile and GASOIL L-0 05-62, gasoline.

The product was produced in the territory of Russian Federation on the order of LLC RN-KOMSCHOKSK REFINERY. The producer guarantees the quelity of the product conforms to the standard requirements under the conditions of Tomsportation and Storage Storage established in the contracts for the supply of fuel from the production data, supply of Ottowner provided transportation and storage in accordance with 10PPM.

OTK

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Head of laboratory Orioperup Pectades Operaer teratopeus

Date issued

23 10 2023

1. Exporter (name, address, country)  PJSC ROSNEFT OIL COMPANY 26/1, Softyskaya Embankment, 117997, Moscow,	ORIGINAL № <b>0014009639</b> 0089101	
Russian Federation, 660077	CERTIFICATE OF ORIGIN	
Consignee (name, address, country)     JANAIAH TRADING	lssued in the Russian Federation	
Bidg 10,12/658 church st.Richmond vic 1121 SRI LANKA		
3. Means of transport and route	4. For official use	
TO ORDER		
5. Country of origin RUSSIAN FEDERATION	6. Supplementary details	
7. Item number GASOIL DIESEL EN-590-10PPM	9. Number and kind of packages OIL TANKER  10. Gross weight or other quantity 30,000 MT	
11 Certification It is hereby carbfied, that the declaration by the exporter is correct  Moscow Chamber of Commerce and Industry Russia, 107031, Moscow  24,10,2023  Place, date, signature, name of Certifying authority	The undersigned hereby declares that the above details and statements are correct; that the goods are of origin of the country shown in box hos; that the goods are exported to	



## PUBLIC JOINT STOCK COMPANY "OIL COMPANY" ROSNEFT " (PJSC "ROSNEFT")

Making address. 26/5: Sohyaksys Embankment, 117987, Moscow, Russian Federation Legal Address: Russia, 118033, Moscow, Sohyaksys Embankment, 26/1 Contact telephone. •7 (409) 917-88-99, Fau: •7 (409) 617-72-35 5-molf: nostran # rosester tu: Whitelito www.resent tu: OKTIQ 00044478, OTPH 1027700043802, MHH/KRIT 7708107810/997180001

#### **AUTHORISATION TO SELL AND COLLECT**

Date of Issue:

24/10/2023

Reference No.:

RN-AT8C/2023-10/SCI

RN-VANKOR LLC — ROSNEFT OIL COMPANY (hereinafter referred to as "Selien"), being the title holder of the commodity, as the details of the quantity and quality specified under the mentioned CONTRACT, with full corporate authority issues this sale authorisation to:

BUYER (hereinafter referred to as «Buyer»)

Company Name:

Address:

Represented by:

F-mail:

Phone:

JANAIAH TRADING

Bidg 10,12/858 church st.Richmond vic 1121 SRI LANKA

SURENDRAN KANAGARATHNAM

INFO@JANAJAH.COM

48140-809979

SELLER the allocation and was a standard BUYE as a first of (irrited to invoicing) to sell the following commodity by was a standard as represent the SPA. It is certified herein that Seller is the commodity considered title holder:

Commodity:

GASOIL DIESE

Delivery terms:

Loading port:

**Unloading port:** 

GASOIL DIESEL EN-590-10PPM

CIF INCOTERMS 2020

**RUSSIA** 

**DESIGNATED BY BUYER** 

We, Seller, are free and clear from encumbrances by accepting this agreement; hereby commit to diligently finalizing the sale of the said Russian Origin commodity; we shall continue to work out all details for a successful performance of the SPA; we are contractually obligated to the SPA, and we guarantee unhindered delivery of the consignment to SAFE PORTS DESIGNATED BY BUYER.









(PJSC "ROSNEFT")

Date: 24 | 10 | 2023 Reason: RCTAS-ROSNEFT -3804

TAS-ROSNEFT -3804 Theme: PPOP/EN590

Contract No: VJH/LUK/70023/23/RU

Asking address 26:1 Schyskeye Embankmen: 117997 Moscow Russian Federation Legal Address Russia, 115035, Moscow, Schyskeya Embankment, 26:1 Contact telephone: -7 (499) 517-88-99 Fax: -7 (499) 517-72:33 E-mail: posliman irosneft ru, Website: www.rosneft ru, OKRO 80044428: OFPH 1027700343502: MHH/ICRD 7706107510 997150001

### REFINERY COMMITMENT TO PRODUCE AND SUPPLY

To: SURENDRAN KANAGARATHNAM TITLE: CEO COMPANY NAME: JANAIAH TRADING ADDRESS: Bidg 10,12/858 church st. Richmond vic 1121 SRI LANKA

We, the undersigned, PJSC ROSNEFT OIL COMPANY, with business address at 26/1, Sofiyskaya Embankment, 117997, Moscow, Russian Federation, are the Title Holders of GASOIL DIESEL EN-590-10PPM allocation with our Refinery, PJSC ROSNEFT OIL COMPANY.

In reference to the transaction CI code - VJH/LUK/70023/23/RU as assigned to the purchasing order received from your company - JANAIAH TRADING, We, Seller, and the refinery PJSC ROSNEFT OIL COMPANY with full corporate an Legal responsibility, do solemnly Pledge and Guarantee our capacity and capability to supply GASOIL DIESEL EN-590-10PPM thirty thousand (30,000 MT).

This letter, which is binding and wholly represents a Guarantee and a full commitment to produce GASOIL DIESEL EN-590-10PPM is signed and sealed this day and shall be effective from this date 24/10/2023. We hereby confirm to JANAIAH TRADING represented by SURENDRAN KANAGARATHNAM that they have an allocation through and ongoing contract with contractual procedures are agreed upon between the parties.

We hereby guarantee and confirm under full corporate responsibility that the total quantity mentioned in letter shall be reserved for JANAIAH TRADING.









(PJSC "ROSMEFT")

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### **UNIVERSAL PAYMENT INVOICE**

Date of Issue:	24/10/2023
Valadicate	27/10/2023
Invoice No.:	RN-863915
Description:	Security Deposit

	BUYER
Company Name	JANAIAH TRADING
Address:	Bldg 10,12/658 church st. Richmond vic 1121 SRI LANKA
Centact persons	SURENDRAN KANAGARATHNAM
E-mail:	INFO@JANAIAH.COM
Pn we:	+61401809979

Commodity:	GASOIL DIESEL EN-590-10PPM		
Quantity (MT):	30,000		
Delivery terms	CIF INCOTERAS 2020		
Loading port:	VLADIVOSTOK, RUSSIA		
Discharge ports	Myanmar		
Amount (USD):	340,000.00 \$		

## SELLER'S BANKING INFORMATION

djak jame:	YAPI VE KREDI BANKASI A.S.
SWIFT code:	YAPITRISXXX
IBAN:	TR0700067010 00000030536348
Account name:	WOLF PETROL ÜRÜNLERI GIDA VE TICARET LIMITED ŞIRKETI
recolut zaques	PLAZA, BUYUKDERE CADDESI, LEVENT. Şehir, ISTANBUL. Ülke, TÜRKIYE

We declare that the above information is true and correct to the best of our knowledge. For and on behalf of the above named.







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ORIGIN: RUSSIA FEDRATION MONTHLY QUANTITY: 20,000 MT

IMMIDIATE LIFTING: 50, 000 MT - SPOT ORDER - Increase to 12 Moth

CONTRACT PERIOD: 12 MONTHS
PAYMENT TERMS: MT 103

LOADING PORT: VLADIVOSTOK PORT RUSSIA.
FIXED PRICE: GROSS USD\$ 110.00 PER MT

INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.

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- (g.) Cargo Manifest.
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- 3. Buyer within three days of confirmation of the product's documentations, makes a ten percent (10%) down deposit of the total value of the purchase order product on board the cargo, which represents an allocation assignment surety sum and guarantee's payment to the seller's nominated bank coordinates via T/T Wire Transfer within three (3) banking days, which shall be deducted from the total payment value of the take-over product.
- 4. Upon the arrival of the vessel at the buyer's designated discharge port, the seller releases the Dip Test Authorization (DTA) to the buyer to enable the buyer's company instruct the SGS assessment team for the Quality and Quantity conformity analysis inspection upon arrival of the product at the discharge/unloading port.
- 5. Upon the successful completion of the Dip-test inspection by the buyer, the buyer effects the payment for the outstanding ninety percent (90%) via MT103 wire transfer for the completion of the payment for the entire purchase order product, the seller thereafter transfers the product title to the buyer's name as the rightful owner of the purchase order product and commences trans loading of the product.
- 6. Seller releases payments to the intermediaries involved within 48 hours of receiving the payment for the product from the buyer's bank, and start the second shipment immediately.

Seller Endorsement:

SIGNED:

VLADIMIR NIKOLAEVICH CHERNOV GENERAL DIRECTOR PETROLEUM CRUDE OIL.

"PJSC ROSNEFT OIL COMPANY"

E-MAIL: postman@rosneft.ru/int@export-rosneft.ru/distillates\_tender@rosneft.ru





(PJSC "ROSNEFT")

Mailing address: 26/1, Soflyskaya Embankment, 117997, Moscow, Russian Federation Legal Address: Russia, 116036, Moscow, Soflyskaya Embankment, 26/1 Contact telephone: +7 (499) 517-88-89, Fax: +7 (499) 517-72-35 E-mail: postment@rosneft.ru, Website: www.rosneft.ru OKITO 00044428, OTPH 1027700343502, MHH/KINT 7706107510/997150001

Date: 06.10.2023

OUR REF №: LLC/RUNE71/RU. "PJSC ROSNEFT OIL COMPANY"

RUSSIAN FEDERATION.

Via: EAGLE 6 OIL COMPANY 5 HUAMARK ROAD, HUAMARK SUBDISTRICT, BANGKOK, 10240 THAILAND.

#### Tender Acquisition for sales "Soft Corporate Offer

Tender Submit made, whereas, the end Seller is the lawful owner of the commodity, in the quantity and quality hereunder specified, hereby with full corporate authority and legal responsibility are ready willing and accept to supply Petroleum Product. Russia Origin provide by Russia Supplier Rosneft Oil Refinery.

Rosneft oil refinery offers for sale the above product and quantity as the lawful owner of the commodity in quantity and quality as will be stated in the full corporate offer and the buyer has the full capability to purchase the said commodity. If all the term and condition is accepted by both parties, Refinery reserves the right to refuse issuance of FCO or Draft Contract if there is a reason to believe that the order is not real and without a legitimate Buyer behind it. Refinery will negotiate more terms and conditions after confirmation of buyer's financial capability and readiness of buyer to purchase the product.

COMMODITY: DELAYED GREEN PETROLEUM COKE

ORIGIN: RUSSIA FEDRATION MONTHLY QUANTITY: 20,000 MT

IMMIDIATE LIFTIING: 50, 000 MT - SPOT ORDER - Increase to 12 Month

CONTRACT PERIOD: 12 MONTHS
PAYMENT TERMS: MT 103

LOADING PORT: VLADIVOSTOK PORT RUSSIA. FIXED PRICE: GROSS USD\$ 110.00 PER MT

INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.

COMMODITY: GASOIL DIESEL EN-590 - 10PPM

**ORIGIN: RUSSIA FEDRATION** 

MONTHLY QUANTITY: 100 000 Metric Ton

IMMIDIATE LIFTING: 50, 000 Mt - SPOT ORDER - Increase to 12 Month



PUBLIC JOINT STOCK COMPANY "OIL COMPANY" ROSNEFT "

(PJSC "ROSNEFT")



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CONTRACT PERIOD: 12 MONTHS PAYMENT TERMS: MT 103

LOADING PORT: VLADIVOSTOK PORT RUSSIA.

FIXED PRICE: GROSS USD\$ 380.00

INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.

COMMODITY: ESPO CRUDE OIL ORIGIN: RUSSIA FEDRATION

**MONTHLY QUANTITY: 2,000 000 Barrels** 

IMMIDIATE LIFTIING: 1,000, 000 Barrels - SPOT ORDER - Increase to 12 Month

CONTRACT PERIOD: 12 MONTHS PAYMENT TERMS: MT 103

LOADING PORT: VLADIVOSTOK PORT RUSSIA.
FIXED PRICE: GROSS USD\$ 53.00 PER BARREL

INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.

COMMODITY: LIGHT CYCLE OIL (LCO)

ORIGIN: RUSSIA FEDRATION

MONTHLY QUANTITY: 100 000 Metric Ton

IMMIDIATE LIFTIING: 50, 000 Mt - SPOT ORDER - Increase to 12 Month

CONTRACT PERIOD: 12 MONTHS
PAYMENT TERMS: MT 103

LOADING PORT: VLADIVOSTOK PORT RUSSIA.

**FIXED PRICE: GROSS USD\$ 400.00** 

INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.

COMMODITY: URBA N46 GRANULAR AND PRILLED

**ORIGIN: RUSSIA FEDRATION** 

MONTHLY QUANTITY: 100 000 Metric Ton

IMMIDIATE LIFTLING: 25, 000 Mt - SPOT ORDER - Increase to 12 Month

CONTRACT PERIOD: 12 MONTHS

PAYMENT TERMS: MT 103

LOADING PORT: VLADIVOSTOK PORT RUSSIA.

**FIXED PRICE: GROSS USD\$ 300.00** 





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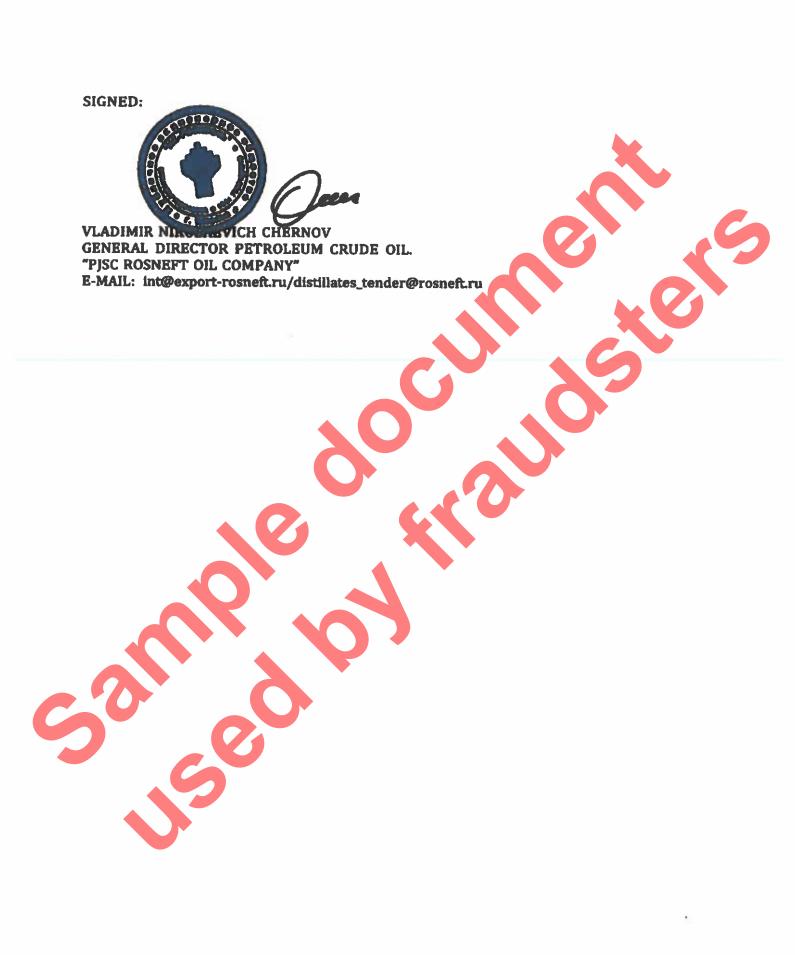
Maiting address: 26/1, Soffyskaya Embankment, 117997, Moscow, Russian Federation Legal Address: Russia, 115035, Moscow, Soffyskaya Embankment, 26/1 Contact telephone: +7 (499) 517-88-89, Fax: +7 (499) 517-72-35 E-mail: postman@rosneft.ru, Website: www.roeneft.ru OK/IO 00044428, OFPH 1027700343502, MHH/KIIII 7708107510/997150001

INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.

#### MAJOR PROCEDURES FOR EXPORT:

- 1. Buyer issues irrevocable Corporate Purchase Order (ICPO) addressed to the seller refinery along with company profile and buyer passport.
- 2. Seller issues the draft SPA for buyer's review and signing.
- 3. Seller legalizes and notarize the contract and send it to the Ministry of Energy for approval and authorization.
- 4. Once approved is given, seller issues the following PPOP for the first trial shipment.
- a) Product Quality Passport Certificate,
- b) Certificate of product origin.
- c) Refinery commitment to supply the product.
- d) Statement of availability of product.
- e) [ATSC].
- f) Product Allocation Certificate
- g) Refinery export certificate
- 5, Upon confirmation of seller PPOP, buyer makes payment deposit of \$ 340,000 (three hundred forty thousand dollars) via MT103 or Cryptocurrency as security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the Total cost of product
- 6. After confirmation of buyers deposit, seller nominates a shipping company.
- 7. Seller's bank responds with contractual operative 2% PB and full POP to buyer's bank within Seventy-Two (72) hours.
- a. Copy of the Port Storage Agreement
- b. Copy of the CPA, to transport the product to discharge port
- c. Vessel OBB
- d. Original BL (full set)
- e. Copy of SGS Report
- 8. Upon successful product confirmation against SQS/CIQ report of quality and quantity at destination port, buyer makes payment by MIT108.
- 9. Sefler and buyer, within seventy-two (72) hours, seller pays commissions to seller side and buyer pays intermediaries involved in the transaction pays commissions to seller side and buyer pays intermediaries involved in the transaction.







## PUBLIC JOINT STOCK COMPANY"OILCOMPANY"ROSNEFT " (PJSC"ROSNEFT")

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Contact telephone: +7 (499) 517-88-99, Fax: +7 (499) 517-72-35
E-mail: postman@rosneft.ru, Website: www.rosneft.ru
oKno 00044428, orPH 1027700343502, 111HH1Knn 77061015101997150001

Date: 20.10.2023

OUR REF NQ: LLC/RNS90/RU.

RN- "PJSG-ROSNEFT OIL COMPANY

ISSUE TO END BUYER: SHALA CO.LTD

Via: Janaiah Trading

ATTENTION: SURENDRAN KANAGARATHNAM DIRECTOR FINANCE

ADDRESS: Bldg 10,12/658 church st.Richmond vie 1121

#### Tender Acquisition for sales "DIESEL ENSSO 10PPM Full Corporate Offer.

PJSC - Rosneft Oil Company being the end Seller is the lawful owner of the commodity, with the quantity and quality hereunder specified. More so with full corporate authority and legal responsibility is ready, willing and hereby accept to supply Diesel with Russian Origin.

Therefore, under full corporate authority and responsibility offer for sale 30,000 Metric Ton for a SPOT transaction (which thereafter can increase to 12 monthly), contract will be agreed upon thereafter for a 30,000 Metric Ton for monthly.

PJSC - Rosneft Oil Company offers for sale the above product and quantity as the lawful owner of the commodity in quantity and quality as is stated in this full corporate offer and the buyer also confirms full capability to purchase the said commodity. If all the term and condition is accepted by both parties, Refinery reserves the right to refuse issuance of commercial invoice/draft Contract if there is a reason to believe that the order is not real and without a legitimate buyer behind it; the Refinery reserves the right to negotiste more terms and conditions after confirmation of buyer's financial capability and readiness of buyer to purchase the product.

COMMODITY: GASOIL DIESEL EN-590 - 10PPM

ORIGIN: RUSSIA

MONTHLY QUANTITY: 30 000 Metric Ton

FIRST TRIAL LIFTHNG: 30, 000 Mt - SPOT ORDER - Increase to 12 Month

CONTRACT PERIOD: 12 MONTHS

PAYMENT TERMS: MT 103

DELIVERY PORT: CIF: BUYERS PORT LOADING PORT: Vladivostok Port FIXED PRICE: GROSS USO\$ 430.00

INSPECTION: BUREAU VERITAS. AT THE LOADING PORT AT BUYER'S COST.



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OKno 00044428, orPH 1027700343502, 111HH/Knn 7706107510/997150001

#### SPECIFICATION (EN590-10PPM



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#### MAJOR TTM PROCEDURES FOR EXPORT:

- 1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) addressed to the seller refinery along with company profile and buyer passport.
- 2. Seller issues the draft SPA for buyer's review and signing.
- 3. Seller legalizes and notarize the contract and send it to the Ministry of Energy for approval and authorization.
- 4. Once approval is given, seller issues the following PPOP for the first trial shipment.
- a) Product Quality Passport Certificate,
- b) Certificate of product origin.
- c) Refinery commitment to supply the product.
- d) Statement of availability of product.
- e) [ATSC].
- f) Product Allocation Certificate
- g) Refinery export certificate
- 5, Upon confirmation of seller PPOP, buyer makes payment deposit of 340,000 (three hundred forty thousand dollars) via MT103 or Cryptocurrency as security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the Total cost of product
- 6. After confirmation of buyers deposit, seller nominates a shipping company.
- 7. Seller's bank responds with contractual operative 2% PB and full POP to buyer's bank within Seventy-Two (72) hours.
- a. Copy of the Port Storage Agreement
- b. Copy of the CPA, to transport the product to discharge port
- c. Vessel Q88
- d. Original BL (full set)
- e. Copy of SGS Report
- 8. Upon successful product confirmation against SQS/CIQ report of quality and quantity at destination port, buyer makes payment by MT103.
- 9. Seller and buyer, within seventy-two (72) hours, seller pays commissions to seller side and buyer pays intermediaries involved in the transaction.

PUBLIC JOINT STOCK	COMPANY.	"CILCOMPANY"	'ROSNEFT
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Seller En

H GIERNOV PETROLEUM CRUDE OIL GENERAL

ROSNEFT OIL COMPANY

**Buyer Endorsement:** 



JANAIAH TRADING PVT LTD SURENDRAN KANAGARATHNAM PJSC